THE DIFFERENCE

A winner says, "Let's find out." A loser says, "Nobody knows."

When a winner makes a mistake, he says, "I was wrong." When a loser makes a mistake, he says, "It wasn't my fault."

A winner isn't as afraid of losing as A loser is secretly afraid of winning.

A winner works harder than a loser, and has more time. A loser is always "too busy" to do what is necessary.

A winner goes through a problem. A loser goes around it, but never gets past it.

A winner makes commitments. A loser makes promises.

A winner says, "I'm good, but not as good as I ought to be." A loser says, "I'm not as bad as a lot of other people."

A winner listens.

A loser just waits until it is his turn to talk.

A winner respects those who are superior to him, and tries to learn something from them.

A loser resents those who are superior to him, and tries to find chinks in their armor.

A winner explains. A loser explains away.

A winner feels responsible for more than his job. A loser says, "I only work here."

A winner says, "There ought to be a better way to do it." A loser says, "That's the way it's always been done here."

A winner paces himself. A loser has only two speeds: hysterical and lethargic.

A winner never quits. A quitter never wins.

Anonymous